

## Guidelines to the abstract structure

- (1) Title (Mission Statement) The title of the abstract should reflect the content as well as possible.
- (2) Introduction
  - Brief introduction of the startup and the innovation presented
  - Highlighting the problem or need that the startup addresses
  - Justification of the relevance and topicality of the topic
- (3) Company profile
  - Brief overview of the founding history and background of the startup
  - Presentation of the founding team and their qualifications
  - Indication of the current status of the company
- (4) Problem description and objective
  - Detailed description of the identified problem or need in the market
  - Clear definition of the startup's objective and how the innovation contributes to the solution
- (5) Solution approach
  - Description of the developed solution or technology
  - Highlighting the unique selling points and innovative aspects
  - Description of how the solution approach effectively addresses the identified problem
- (6) Technological aspects (if relevant)
  - Explanation of the technologies used and how they work
  - Discussion of the scalability and flexibility of the technology
- (7) Market potential and target group
  - Analysis of the market potential for the innovation presented.
  - Description of the target group and its needs.
  - Assessment of the competitive situation and positioning in the market
- (8) Opportunities and challengesAssessment of potential opportunities and growth prospects
- (9) Successes and references (if available)
  - Presentation of previous successes, partnerships or customer references
  - Mention of awards or recognitions
- (10) Outlook and conclusion
  - Outlook on future developments and planned milestones
  - What is the big goal?

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